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MOVING UP TO MEDICAL SALES: FROM BUYER TO SELLER



Reedy Press, United States, 2008. Paperback. Book Condition: New. 216 x 140 mm. Language: English . Brand New Book ***** Print on Demand *****.Medical sales is a highly specialized field that requires not only sales finesse but also a clear understanding of the vast health care industry. Michael Carroll combines these two necessities in *Moving Up to Medical Sales*, a handbook on how to sell to hospitals, nursing homes, and home care agencies. Carroll, a veteran of medical sales for...

Read PDF Moving Up to Medical Sales: From Buyer to Seller

- Authored by Michael A Carroll
- Released at 2008



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Reviews

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